

Hills & Homes

Volume 2, Issue 2

A Newsletter for Friends and Clients of Galena Realty, Ltd.

March - April 2002

A GIFT OF WORDS

by Linda Yutmeyer Dupasquier

Dear Friends and Clients,

Isn't this truly the season for the gift of words? February 14, is my favorite day of the year. No blah January/February around here. It is much too busy. My husband, friends, and staff will tell you while I get prepared for this wonderful time of year.

"I like nice people."

Ray Scarpelli

Rolling from Christmas into the Heart Season, my card making space is overflowing with paper, glitter, paint, and anything that sparkles. (I would not lead you on to believe, however, as I get prepared for Hearts & Art that Jerry is necessarily thrilled with this at our house!)

If you were one of the 300 people who attended Hearts & Art, you know what a wonderful success it was. We had

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more than 60 people making and donating about 1000 beautiful handmade cards. Last



A Few Fun Things...

Annual Home Show

March 8 - 10

Five Flags Center, Dubuque, IA

888-412-9758

563-589-4258

St. Patrick's Day Parade

March 17

Downtown Galena

Lineup 1:00 p.m.

815-777-0467

Craft Show

March 23

Five Flags Center

Dubuque

888.412.9758

Northgate Builders 1st Annual Golf Outing

Tentative date: Sunday, June 23

E-mail for more information

northgate@aeroinc.net

www.dubuque365.com

www.galena.org

www.grantcounty.org

Real Estate Stats

by Sherry Seas

Comparison of 1996 to 2001

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In the Territory

Single Family Homes

1996 - 58 Homes sold at an average price of \$192,893 and remained on the market for an average of 184 days.

2001 - 89 Homes sold at an average price of \$216,776 and remained on the market for an average of 244 days.

Vacant Land

1996 - 119 properties sold at an average price of \$21,839 and remained on the market for an average of 365 days.

2001 - 71 properties sold at an average price of \$27,065 and remained on the market for an average of 263 days.

Multi-Family Units

1996 - 8 Multi-family homes sold at an average price of \$164,144 and remained on the market for an average of 132 days.

2001 - 35 Multi-family homes sold at an average price of \$128,930 and remained on the market for an average of 323 days.

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From Rhonda's kitchen

Me gusto mucho!

MEXICAN HATS

1 Bag small tortilla shells
1 can chopped black olives
1 can chopped green chilis

1 8oz. pkg. fancy shredded cheddar cheese
1 cup mayonnaise

Soften shells in the microwave, cut into quarters. Mix together the remainder of the ingredients. Place tortilla shell quarters into the cups of a mini muffin tin. Fill 1/2 full with the mix. Bake at 350° for 5 - 10 minutes. Cheese mix will be bubbly.

Scatter Joy • Scatter Joy • Scatter Joy • Scatter Joy • Scatter Joy • Scatter Joy • Scatter

IN THE OFFICE...

with Rhonda

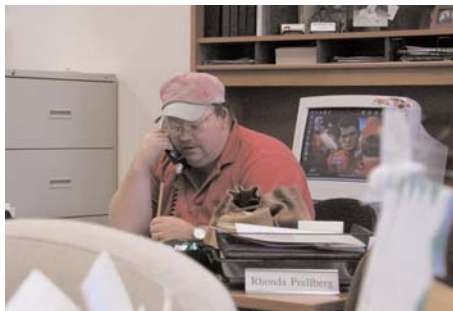
LOOK what happens when we leave the office - pure chaos! I was at lunch and Sherry was on vacation. Upon my return this is what I saw.



Pictured above is Catherine Yutmeyer and Tara Altfillisch. They came in for the afternoon to fold, label, and stamp the newsletters. Thanks to them, we were able to stay on schedule. They are a big help! Bruiser stopped by to discuss the status of several jobs. While he was here, he took a moment to use the land line phone and tie up some loose ends. Linda - she was making us laugh. You can always count on her for a few kind words and a bright sunny smile. It

is hard to have a bad day around here.

So much has happened since the last newsletter. Sherry announced she is



going to be a grandma; Josh Reis, one of the talented carpenters working with Jerry, announced his engagement to Katie Schuldt; Hearts & Art 2002 was a big success; Tara was accepted to ISU in Bloomington, IL; Catherine is on the Dean's List at UW Madison; and racing season has started! (*Actually I am writing this during speed weeks, but you'll read it after the first green flag drops.*) With all this excitement, it is no wonder we have a good time.

We are in the early planning stages of the 1st Annual Northgate Builders Golf Outing. The tentative date is Sunday, June 23. Call or e-mail and we will send



more information as it becomes available. E-mail: northgate@aeroinc.net

We hope you enjoy our newsletter, we certainly enjoy putting it together. Our biggest goal - we hope you find our product both informative and entertaining. E-mail us and let us know what you think.. galhomes@galenalink.com



night, on Valentines evening, I smiled to myself thinking about the recipients of those 1000 cards and how pleased they must be to receive them. E-mail is nice, but there s nothing like getting real mail, especially with some gift of words. One of my friends gave his wife a card that said,

You are my GPS. I would be lost without you.

We have scattered a few of

my favorite quotes in the newsletter. E-mail some of your favorite quotes and Valentine stories.

I ll leave you with one of my favorites that always makes me stop and smile. Call Ken and Glee s house. At the end of their message you will hear Ken say:

And remember...life is good.

I'm always looking for cardstock, envelopes, and material for my cards. Last week I discovered Expeda, in Arlington

Heights at the corner of Golf

and Algonquin roads, crammed full of interesting paper, envelopes, and creative accouterments. I would appreciate hearing about other stores within a 2 - 3

hour drive of Galena that some of you might think would interest me.

A BIT OF TRIVIA

For 2001, the median price nationwide for existing homes was \$147,500, up 6.1% from \$139,000 in 2000, according to the National Association of Realtors. Also, nationwide sales of newly built homes hit a record high of 900,000 units in 2001.

Joy • Scatter Joy • Scatter Joy • Scatter Joy • Scatter Joy • Scatter Joy • Ralph Waldo Emerson

TOOLBOX TRIVIA

By: Jerry Dupasquier

CONGRATULATIONS to Josh Ries on his recent engagement to Katie Schuldt - It is about time! Since this announcement, I have put radiant heat in the floors of the shop to prevent cold feet! I wish them all the best.



WORTH REPEATING!!! Velocity Sports, located two doors from our office, sells a variety of Jackite™ flying bird kites. These kites have been shown to deter woodpeckers from your house and siding. Made of Tyvec®, the kites simulate a bird in flight soaring through the wind and flapping their wings. The Osprey looks like a hawk and works best in this area. They sell for \$29 and can be attached directly to your home. However, if you prefer, they sell tele-

scopic poles that reach heights of 13' for \$24.95. Stop in or call Dean and Susie for more information. 815-776-9075.

JERRY'S RESTAURANT PICK is Fried Green Tomatoes located at 1301 N. Irish Hollow Road, Galena 815-777-3938. Not

only is the food and service exceptional, they have an extensive wine selection. This is a real dining pleasure. Be sure to call ahead for reservations. Favorite Dishes - The traditional fried green tomatoes and any dish with pasta and veal. I give them 4 forks.

REMINDER...Do you need your septic pumped?

(Continued from page 1)

Real Estate Stats

Comparison of 1996 to 2001

In Jo Daviess County

Single Family Homes

1996 - 38 Single family homes sold at an average price of \$73,934 and remained on the market for an average of 183 days.

2001 - 65 Single family homes sold at an average price of \$97,135 and remained on the market for an average of 182 days.

In Galena

Single Family Homes

1996 - 59 Single family homes sold at an average price of \$98,034 and remained on the market for an average of 173 days.

2001 - 59 Single family homes sold at an average price of \$124,397 and remained on the market for an average of 269 days.

Based on information from the Freeport-Galena Area Association of Realtors from Jan. 1, 1996 - December 31, 1996 and Jan. 1, 2001 - December 31, 2001 .



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~ Ralph Waldo Emerson ~

What is success?
To laugh often and much;
To win the respect of intelligent people and the affection of children;
To earn the appreciation of honest critics and endure the betrayal of false friends;
To appreciate beauty;
To find the best in others;
To leave the world a bit better, whether by a healthy child, a garden patch, or a redeemed social condition;
To know even one life has breathed easier because you have lived;
That is to have succeeded.



Linda Yumeyer Dupasquier, GRI
Jerry Dupasquier
Broker/Owners

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